

To: HPPECC Members

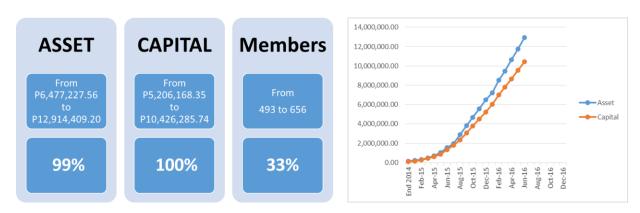
Fr: Val Hilario Chairman

### HPP EMPLOYEES CREDIT COOPERATIVE MIDYEAR REPORT

# 1. FINANCIAL HIGHLIGHTS

Overall, the steady increase in membership as well as members' continued patronage of our loan products, are contributing to sound financial outlook for our Cooperative.

Both Asset and Capital have increased 100% during the first half of the year to P12,914,409.20 and P10,426,285.74, respectively. Membership grew 33% to 656 consisting of 635 Regular Members and 21 Associate Members.



Total loan availments already exceeded our 2015 figures with 348 loans granted as of June 30, 2016 amounting to P8,325,979.74 vs the 269 total loans granted in 2015 amounting to P7,979,254.54.

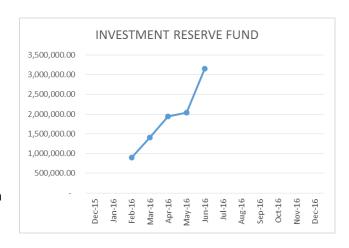
Loan Type	2015	Total Loans	Jan	Feb	Mar	Apr	May	June MTD	YTD 2016	YTD 2016
	Released	Granted	Released	Granted						
PETTY CASH LOAN	68	340,000.00	14	20	17	33	24	13	121	605,200.00
BIRTHDAY LOAN	74	738,000.00	14	9	17	14	14	8	76	760,000.00
HPP EPP 0% PROMO	11	358,090.00	0	14	1	6	2	7	30	356,099.70
MULTIPURPOSE LOAN	36	2,601,613.90	5	6	3	6	8	1	29	1,926,100.00
EDUCATION LOAN	36	1,775,950.00	1	2	3	3	5	10	24	1,116,584.68
HOUSING EQUITY LOAN	4	319,000.00	2	4	2	1	3	3	15	1,204,500.00
CAR EQUITY LOAN	4	440,000.00	1	4	1	2	3	2	13	1,111,700.00
TRAVEL LOAN	6	220,000.00	0	0	2	6	0	4	12	395,350.00
EMERGENCY LOAN	6	60,000.00	1	5	1	2	1	1	11	110,000.00
HOSPITALIZATION LOAN	10	501,600.00	0	1	1	3	2	1	8	337,700.00
APPLIANCE LOAN	3	165,680.00	2	0	1	1	0	1	5	258,500.00
CREDIT CARD BUSTER LOAN	6	296,487.64	0	0	0	0	2	0	2	77,000.00
CO-MAKER LOAN	0	-	0	2	0	0	0	0	2	67,245.36
EPP LOAN (REGULAR)	3	52,833.00	0	0	0	0	0	0	0	-
WEDDING LOAN	2	110,000.00	0	0	0	0	0	0	0	-
TOTAL	269	7,979,254.54	40	67	49	77	64	51	348	8,325,979.74

Net surplus has also more than doubled to P818,448.39 (end-June 2016, unaudited) vs our total 2015 declared net surplus of P343,530.32.



# 2. INVESTMENT RESERVE FUND

Beginning January 2016, 30% of our monthly collection is being allocated to Investment Reserve Fund or IRF. One of the objectives of our Cooperative is to enter into a business venture to allow us to accelerate our growth and further stabilize our Cooperative. Learning from other mature cooperatives, a successful business will allow us to further increase dividend and patronage refund to members while at the same time, enable us to lower loan interest rates.



In just 6 months, we are happy to report that

our IRF has grown to P3,150,000.00. It is estimated that by the end of 2016, we would have around P7M available for investment which is enough to buy a 7-11, Ministop, or whatever franchise of business the General Membership will approve.

#### 3. DAMAYAN FUND

We were able to assist two (2) of our Regular Members who lost a dependent.

Member	Member ID	Dependent	Relation	Claim Date	Amount
Wenceslao Sandoval	00352	Leonila Sandoval	Mother	3/9/16	P10,000.00
Wendell Sta Cruz	00199	Eduardo Sta. Cruz	Father	5/18/16	P10,000.00
				TOTAL	P20,000.00

## 4. NATIONAL CONFEDERATION OF COOPERATIVES

We have applied for membership to the NATCCO Network which is considered as the biggest cooperative federation in the Philippines. They have more than 800 cooperative members all over the country with over P100B in consolidated assets. This will allow us to take advantage of the scale of the NATCCO Network, enable us to learn best practices from other successful cooperatives, and help us expedite our maturity and growth.

Yours in the spirit of cooperation,

Val Hilario